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ACADEMIC APPOINTMENTS (since PhD)

2008 - pres	Singapore Management University School of Social Sciences <i>Associate Professor of Psychology</i>	Singapore
2009 - pres 2003 - 2009	University of Texas at Austin College of Liberal Arts, Department of Psychology <i>Adjunct Assistant Professor</i> <i>Assistant Professor</i>	Austin, TX

EDUCATION

1998 - 2003	Arizona State University College of Arts and Sciences <i>PhD in Social Psychology</i> - May, 2003 <i>MA in Social Psychology</i> - May, 2001	Tempe, AZ
1986 - 1988	University of Michigan Graduate School of Business Administration <i>MBA in Finance</i> - May, 1988	Ann Arbor, MI
1982 - 1986	Northwestern University College of Arts and Sciences <i>BA in Economics</i> - June, 1986	Evanston, IL

AWARDS (since PhD)

2009 - 2012	National Science Foundation <i>Consultant</i> Proposal #0843763: "Fundamental Goals and Decision Making" awarded \$600,000	Arlington, VA
2009 - 2010 2008 - 2009	Singapore Management University <i>Principal Investigator</i> "Mate Preferences in Naturalistic Settings" awarded S\$26,452 <i>Principal Investigator</i> "Attitudes Toward Mating and Marriage in Singapore and the U.S." awarded S\$18,902	Singapore
2006-June	Human Behavior and Evolution Society <i>Postdoctoral Competition Award</i> (1st of 35 entries), for paper and talk: "Sex Similarities and Differences in Preferences for Short-Term Mates"	Philadelphia, PA
2006	The Pioneer Fund, Inc. <i>Principal Investigator</i> , awarded \$24,099	New York, NY
2006	University of Texas <i>Special Research Grant</i>	Austin, TX

- 2006 Awarded \$750 for research investigating ovulatory and hormonal effects on women's clothing preferences
Proposal Award
Awarded \$2,000 for grant proposal
- 2004 *Faculty Research Development Summer Research Assignment*
Awarded 2 months of summer salary for contrast effects research
- Undergraduate Research Awards and Fellowships*
- 2008 Awarded \$995 for research with undergraduate Stephanie Cantu
- 2007 Awarded \$900 for research with undergraduate Jan Dulay
- 2006 Awarded \$1,000 for research with undergraduate Jennifer Lopez
- 2006 Awarded \$1,000 for research with undergraduate Colette Laquey
- 2004 Awarded \$1,000 for research with honors student Christina Chou
- 2003 Awarded \$1,000 for research with honors student April Smith
- National Science Foundation**
- 2004-Aug *U.S. National Committee for Psychology*
Awarded \$1,000 for International Congress for Psychology in Beijing, China

PUBLICATIONS – Peer-reviewed journal articles

* graduate student

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- Jonason, P. K. *, **Li, N. P.**, & Buss, D. M. (in press). The costs and benefits of the Dark Triad: Implications for mate poaching and mate retention tactics. *Personality and Individual Differences*.
- Jonason, P. K. *, **Li, N. P.**, & Teicher, E. A. (in press). Who is James Bond? The Dark Triad as an agentic social style. *Individual Differences Research*.
- Li, N. P.**, & Balliet, D. (in press). Emotional expression of capacity and trustworthiness in humor and in social dilemmas. *Behavioral and Brain Sciences*.
- Swami, V., Frederick, D. A., Aavik, T., Alcalay, L., Allik, J., Anderson, D., ..., **Li, N. P.**, ... (in press). The attractive female body weight and female body dissatisfaction in 26 countries across 10 world regions: Results of the International Body Project I. *Personality and Social Psychology Bulletin*.
- Durante, K. M. *, & **Li, N. P.** (2009). Oestradiol and opportunistic mating in women. *Biology Letters*, 5, 179-182.
- Jonason, P. K. *, **Li, N. P.**, & Cason, M. J. * (2009). The “booty call”: A compromise between men and women's ideal mating strategies. *Journal of Sex Research*, 46, 1-11.
- Jonason, P. K. *, **Li, N. P.**, Webster, G. D., & Schmitt, D. P. (2009). The Dark Triad: Traits that facilitate short-term mating in men. *European Journal of Personality*, 23, 5-18.
- Kenrick, D. T., Griskevicius, V., Sundie, J. M., **Li, N. P.**, Li, J. Y. *, & Neuberg, S. L. (2009). Deep rationality: The evolutionary economics of decision making. *Social Cognition*, 27, 764-785. (special issue: rationality restored).
- Li, N. P.**, Griskevicius, V., Durante, K. M. *, Jonason, P. K. *, Pasisz, D. J. *, & Aumer, K. * (2009). An evolutionary perspective on humor: Sexual selection or interest indication? *Personality and Social Psychology Bulletin*, 35, 923-936.

- Durante, K. M.* , **Li, N. P.**, & Haselton, M. G. (2008). Changes in women's choice of dress across the ovulatory cycle: Naturalistic and experimental evidence. *Personality and Social Psychology Bulletin*, *34*, 1451-1460.
- Li, N. P.**, Halterman, R. A.* , Cason, M. J.* , Knight, G. P., & Maner, J. K. (2008). The stress-affiliation paradigm revisited: Do people prefer the kindness of strangers or their attractiveness? *Personality and Individual Differences*, *44*, 382-391.
- Cottrell, C. A., Neuberg, S. L., & **Li, N. P.** (2007). What do people desire in others? A sociofunctional perspective on the importance of different valued characteristics. *Journal of Personality and Social Psychology*, *92*, 208-231.
- Li, N. P.** (2007). Mate preference necessities in long- and short-term mating: People prioritize in themselves what their mates prioritize in them. *Acta Psychologica Sinica*, *39*, 528-535. (Special issue on evolutionary psychology).
- Li, N. P.**, & Kenrick, D. T. (2006). Sex similarities and differences in preferences for short-term mates: What, whether, and why. *Journal of Personality and Social Psychology*, *90*, 468-489.
- Roese, N. J., Pennington, G. L., Coleman, J., Janicki, M., **Li, N. P.**, & Kenrick, D. T. (2006). Sex Differences in Regret: All For Love? *Personality and Social Psychology Bulletin*, *32*, 770-780.
- Kenrick, D. T., **Li, N. P.**, & Butner, J. (2003). Dynamical evolutionary psychology: Individual decision rules and emergent social norms. *Psychological Review*, *110*, 3-28.
- Kenrick, D. T., Maner, J., Butner, J., **Li, N. P.**, Becker, D. V., & Schaller, M. (2002). Dynamical evolutionary psychology: Mapping the domains of the new interactionist paradigm. *Personality and Social Psychology Review*, *6*, 347-356.
- Li, N. P.**, Bailey, J. M., Kenrick, D. T., & Linsenmeier, J. A. W. (2002). The necessities and luxuries of mate preferences: Testing the tradeoffs. *Journal of Personality and Social Psychology*, *82*, 947-955.
- Kenrick, D. T., & **Li, N.** (2000). The Darwin is in the Details. *American Psychologist*, *55*, 1060-1061.
- Kenrick, D. T., **Li, N.**, & Butner, J. E. (2000). Dynamical systems and mating decision rules. *Behavioral and Brain Sciences*, *23*, 607-608.

PUBLICATIONS – Book chapters

* graduate student

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- Cason, M. J.* , & **Li, N. P.** (forthcoming, 2010). Mate selection. In I. B. Weiner & W. E. Craighead (Eds.), *Corsini's Encyclopedia of Psychology (4th Ed.)*. Hoboken, NJ: Wiley.
- Li, N. P.**, & Tausczik, Y. R.* (2009). Mate preferences. In H. T. Reis & S. Sprecher (Eds.), *Encyclopedia of Human Relationships*. Thousand Oaks, CA: Sage.
- Li, N. P.** (2007). Intelligent priorities: Adaptive long- and short-term mate preferences. In G. Geher, & G. Miller (Eds.), *Mating Intelligence: Sex, Relationships, and the Mind's Reproductive System* (pp. 105-119). Mahwah, NJ: Erlbaum.
- Li, N. P.**, & Durante, K. M.* (2007). Sex and mating. In *International Encyclopedia of the Social Sciences (2nd Ed.)*. Farmington Hills, MI: Macmillan Reference.

Kenrick, D. T., Maner, J. K., & **Li, N. P.** (2005). Evolutionary social psychology: From selfish genes to collective selves. In D. M. Buss (Ed.), *Handbook of Evolutionary Psychology* (pp. 803-827). Hoboken, NJ: Wiley.

Kenrick, D. T., Becker, D. V., Butner, J., **Li, N. P.**, & Maner, J. K. (2003). Evolutionary cognitive science: Adding what and why to how the mind works. In K. Sterelney, & J. Fitness (Eds.), *From mating to mentality: Evaluating evolutionary psychology* (pp. 13-38). New York: Psychology Press.

MANUSCRIPTS – Under review or revision

* graduate student

Ackerman, J. M., Griskevicius, V., & **Li, N. P.** (under revision). *Let's get serious: Communicating commitment in romantic relationship formation.*

Durante, K. M., Griskevicius, V., **Li, N. P.**, Hill, S. E., & Perilloux, C.* (under review). *Ovulation, Hormonal Fluctuation, and Product Choice.*

Li, N. P., Smith, A. R.* , Griskevicius, V., Cason, M. J.* , & Bryan, A. (under revision). *Intrasexual competition and eating restriction in heterosexual and homosexual individuals.*

PRESENTATIONS - Conferences, Symposia

* graduate student

Li, N. P., Scollon, C. N. & Tov, W. (2009, June). *It's a wonderful life – for some: An examination of satisfaction across domains.* Presented at the 8th annual meeting of the Hawaii International Conference on Social Sciences, Honolulu, HI.

Durante, K. M.* , Hill, S. E., Perilloux, C.* , & **Li, N. P.** (2009, May). *Fashion, rivals, and love: The effects of intrasexual competition and fertility on women's consumer behavior.* Presented in the Evolutionary Economics: Insights into Motivation, Satisfaction, and Consumer Behavior symposium at the 21st annual meeting of the Human Behavior and Evolution Society, Fullerton, CA.

Durante, K. M.* , Hill, S. E., Perilloux, C.* , & **Li, N. P.** (2009, May). *Fashion, rivals, and love: The effects of intrasexual competition and fertility on women's consumer behavior.* Presented in the Evolutionary Economics: Synergistic Insights into Motivation, Satisfaction, and Consumer Behavior symposium at the 21st annual meeting of the Association for Psychological Science, San Francisco, CA.

Li, N. P., Scollon, C. N. & Tov, W. (2009, May). *It's a wonderful life – for some: An examination of goals and satisfaction by domains.* Presented in the Evolutionary Economics: Insights into Motivation, Satisfaction, and Consumer Behavior symposium at the 21st annual meeting of the Human Behavior and Evolution Society, Fullerton, CA.

Li, N. P., Scollon, C. N. & Tov, W. (2009, May). *It's a wonderful life – for some: An examination of goals and satisfaction by domains.* Presented in the Evolutionary Economics: Synergistic Insights into Motivation, Satisfaction, and Consumer Behavior symposium at the 21st annual meeting of the Association for Psychological Science, San Francisco, CA.

Jonason, P.* , **Li, N.**, Webster, G., Schmitt, D. (2008, June). *An adaptive individual difference perspective on the Dark Triad.* Presented at the Personality and Individual Differences symposium at the 20th annual meeting of the Human Behavior and Evolution Society, Kyoto, Japan.

Durante, K. M.* , **Li, N. P.**, & Haselton, M. G. (2007, June). *Ovulatory shifts in women's choice of dress: Naturalistic and experimental evidence.* Presented at the Menstrual Cycle Effects: EPCs and

Flirtation symposium at the 19th annual meeting of the Human Behavior and Evolution Society, Williamsburg, VA.

Li, N. P. (2006, July). *The necessities and luxuries of mate preferences: Priorities for long- and short-term mates*. Presented in the Courtship, Mate Choice, and Long-Term Bonds: Insights from Evolutionary Psychology symposium at the biennial meeting of the International Association for Relationship Research, Rethymnon, Crete.

Li, N. P. (2006, June). *Sex similarities and differences in preferences for short-term mates*. Presented in the Mating Motives symposium at the 18th annual meeting of the Human Behavior and Evolution Society, Philadelphia, PA.

Li, N. P., & Kenrick, D. T. (2006, January). *Humor across the domains: A sociofunctional perspective*. Presented in the Motivation, Cognition, And Social Domains: New Theory And Research In Evolutionary Social Psychology symposium at the 7th annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.

Li, N. P. (2006, January). *Long- and short-term mate selection priorities: What, whether, and why*. Invited talk presented in the Evolutionary Psychology Preconference at the 7th annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.

Li, N. & Durante, K.* (2005, June). *The effects of ovulatory cycle on women's clothing preferences*. Presented at the 17th annual meeting of the Human Behavior and Evolution Society, Austin, TX.

Li, N. P. (2005, January). *Necessities and luxuries: Examining priorities in social psychological choice*. Invited talk presented at the annual meeting of the Social Psychologists in Texas, Huntsville, TX.

Li, N. P. (2004, August). *The economics of mate choice: Illustrating the evolutionary tradeoffs*. Presented at the quadra-annual meeting of the International Congress of Psychology, Beijing, China.

Kenrick, D. T., **Li, N. P.**, & Butner, J. (2003, March). *Dynamical evolutionary psychology: individual decision rules and emergent social norms*. Presented in the Dynamical Models of Personal and Interpersonal Experience symposium at the 4th annual meeting of the Society for Personality and Social Psychology, Los Angeles, CA.

Li, N. P. & Bailey, J. M. (2000, June). *Trade-offs and psychological mechanisms: Experimental methods and mate preferences*. Presented in the Psychological Mechanisms symposium at the 12th annual meeting of the Human Behavior and Evolution Society, Amherst, MA

Kenrick, D. T., **Li, N.**, & Butner, J. (1999, June). *Evolutionary psychology and dynamical systems: Watching traits unfold in complex networks*. Presented at the 11th annual meeting of the Human Behavior and Evolution Society, Salt Lake City, UT.

Li, N. (1998, July). *The necessities and luxuries of mate preferences*. Presented at the 10th annual meeting of the Human Behavior and Evolution Society, Davis, CA.

Bailey, J. M., **Li, N.**, & Ben Hamida, S. (1998, June). *Evolutionary aspects of mate preferences*. Presented at the annual meeting of the International Academy of Sex Research, Sirmione, Italy.

POSTERS - Conferences

* graduate student

Kenrick, D. T., Li, Y. J.*, **Li, N. P.**, & Sundie, J. M. (2009, November). Deep rationality, behavioral economics, and mating decisions. Poster presented at the annual meeting of the Society for Judgment and Decision Making, Boston, MA.

- Ackerman, J. M., Griskevicius, V., & **Li, N. P.** (2009, November). Let's get serious: Communicating commitment in romantic relationships. Poster presented at the annual meeting of the Society for Judgment and Decision Making, Boston, MA.
- Jonason, P. K. *, & **Li, N. P.** (2009, May). *Have low mate value, will travel: Casting a wider net to increase the mating pool.* Poster presented at the 21st annual meeting of the Association for Psychological Science, San Francisco, CA.
- Jonason, P. K. *, **Li, N. P.**, & Buss, D. M. (2009, May). *The Dark Triad as a short-term mating strategy: Implications for Mate Poaching and Mate Retention Tactics.* Poster presented at the 21st annual meeting of the Human Behavior and Evolution Society, Fullerton, CA.
- Durante, K. M. *, Perilloux, C. *, Hill, S. E., & **Li, N. P.** (2009, February). *Fashion, rivals, and love: The effects of intrasexual competition and fertility on women's consumer behavior.* Poster presented at the 10th annual meeting of the Society for Personality and Social Psychology, Tampa, FL.
- Tausczik, Y. R. *, **Li, N. P.**, & Cason, M. J.* (2008, May). *Measuring mate value.* Poster presented at the 2nd annual meeting of the Northeastern Evolutionary Psychology Society, Manchester, NH.
- Aumer-Ryan, K. *, **Li, N.**, & Hatfield, E. (2008, February). *Changing concepts of race: Differences between multiracial and monoracial individuals.* Poster presented at the 9th annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- Durante, K. M. *, & **Li, N. P.** (2008, February). *Estrogen level predicts women's self-perceived physical attractiveness and romantic relationship motivations.* Poster presented in the Evolutionary Psychology Preconference at the 9th annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- Jonason, P. *, **Li, N.**, Webster, G., & Schmitt, D. (2008, February). *Narcissism as an adaptive individual difference trait for men.* Poster presented in the Evolutionary Psychology Preconference at the 9th annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- Aumer-Ryan, K. *, **Li, N.**, & Hatfield, E. (2007, January). *Mixed reviews: Multiracials reconfiguring the concept of race.* Poster presented at the 8th annual meeting of the Society for Personality and Social Psychology, Memphis, TN.
- Jonason, P. *, & **Li, N.** (2006, June). *Mating in the modern day.* Poster presented at the 18th annual meeting of the Human Behavior and Evolution Society, Philadelphia, PA.
- Durante, K. *, & **Li, N.** (2006, January). *The effects of ovulatory cycle on women's clothing preferences.* Poster presented at the 7th annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- Durante, K. *, & **Li, N.** (2005, June). *Ovulatory effects on female sexuality, romantic relationships and clothing preferences across the menstrual cycle.* Poster presented at the 17th annual meeting of the Human Behavior and Evolution Society, Austin, TX.
- Cottrell, C. A., Neuberg, S. L., & **Li, N. P.** (2003, March). *What do people want in a group member? A biocultural analysis of valued and devalued characteristics.* Poster presented at the 4th annual meeting of the Society for Personality and Social Psychology, Los Angeles, CA.
- Patock-Peckham, J. A., **Li, N.**, Ernst, H., Margetts, D., Terrell, H., & Nagoshi, C. T. (2001, June). *Alcohol myopia versus appraisal disruption in alcohol effects on self-esteem: An evolutionary test of*

ego-threat. Poster presented at the 24th annual meeting of the Research Society on Alcoholism, Montreal, Canada.

PRESENTATIONS - Colloquia

- Li, N. P.**, Scollon, C. N. & Tov, W. (2009, October). *It's a wonderful life – but not for Some: An investigation of goals and satisfaction across domains*. Presented at Singapore Management University Psychology Meeting, Singapore.
- Li, N. P.** (2009, April). *Tradeoffs, factor analyses, and budget allocation: How else can we use these concepts and tools?* Presented at Singapore Management University Psychology Meeting, Singapore.
- Li, N. P.**, & Au, E. (2008, September). *Selecting a mate and keeping one: A look at mate preferences and relationship beliefs*. Presented at Singapore Management University Social Sciences Capstone Seminar Series, Singapore.
- Li, N. P.** (2007, March). *Long- and short-term mate selection priorities: What, whether, and why*. Presented at Texas A&M Social Psychology brownbag meeting, College Station, TX.
- Li, N. P.** (2006, February). *Long- and short-term mate selection priorities: What, whether, and why*. Presented at University of Texas at Austin Social Psychology Area Meeting, Austin, TX.
- Li, N. P.** (2005, August). *Necessities and luxuries: Examining priorities in social psychological choice*. Presented at University of Hawaii Department of Psychology, Honolulu, HI.
- Li, N. P.** (2004, April). *Necessities and luxuries in mate preferences: Applying economic tools to examine priorities*. Presented at University of Houston Department of Marketing and Entrepreneurship Speaker Series, Houston, TX.
- Li, N. P.** (2003, November). *Priorities in mate choice: Utilizing economic tools to study social psychological phenomena*. Presented at University of Texas at Austin Social Psychology Area Meeting, Austin, TX.
- Li, N. P.**, & Kenrick, D. T. (1999, December). *Making me laugh or laughing with me: Sense of humor and sexual selection*. Presented at Arizona State Social Psychology Research Institute, Tempe, AZ.
- Li, N.**, & Rodriguez, S. (1998, December). *Finding the attractive face in the crowd: Is beauty in the preattentive mechanisms of the beholder?* Presented at Arizona State Social Psychology Research Institute, Tempe, AZ.
- Li, N.**, & Bailey, J. M. (1998, April). *The necessities and luxuries of mate preferences*. Presented at Northwestern University Social Psychology Colloquia, Evanston, IL.

TEACHING EXPERIENCE

1/09 - present	Singapore Management University	Singapore
	<i>Instructor</i>	
SSRM001	Research Methods	09-Spring
8/03 - 5/08	University of Texas at Austin	Austin, TX
	<i>Instructor</i>	
PSY 319K	Social Psychology	03-Fall, 04-Spring, 05-Spring, 06-Spring, 07-Spring, 07-Fall, 08-Spring

PSY 418 Statistics and Research Design 04-Spring, 04-Fall, 05-Fall, 06-Fall, 07-Fall
 PSY 334E Evolutionary Psychology 06-Fall
 PSY 394T Evolutionary Social Psychology 04-Fall, 05-Fall

8/98 - 5/03 **Arizona State University** Tempe, AZ

Instructor
 PSY 230 Introduction to Statistics 02-Fall
 PSY 350 Social Psychology 01-Spring, 02-Spring, 02-Summer
Lab Instructor
 PSY 290 Research Methods 00-Fall, 01-Fall, 03-Spring

Teaching Assistant
 PSY 290 Statistics 98-Fall, 99-Summer, 00-Spring, 00-Summer, 01-Spring, 01-Summer
 PSY 350 Social Psychology 99-Spring, 99-Fall

2/98 - 7/98 **Robert Morris College** Chicago, IL

Instructor
 FIN 300 Principles of Finance
 SSC 202 Macroeconomics
 FIN 300 Principles of Finance

8/97 - 7/98 **Columbia College** Park City, IL

Instructor
 FINC 350 Business Finance
 ECON 293 Macroeconomics
 ECON 294 Microeconomics

SERVICE – Editing, Reviewing

Editorial boards

2010-Jan - Journal of Personality and Social Psychology
 2006 - pres Evolutionary Psychology

Ad hoc reviewer

- American Journal of Psychology
- Basic and Applied Social Psychology
- Current Anthropology
- European Journal of Social Psychology
- Evolution and Human Behavior
- Human Nature
- Journal of Applied Social Psychology
- Journal of Cross-Cultural Psychology
- Journal of Economic Psychology
- Journal of Experimental Social Psychology
- Journal of Individual Differences
- Journal of Organizational Behavior
- Journal of Personality
- Journal of Social and Personal Relationships
- National Science Foundation
- Perceptual and Motor Skills
- Personality and Individual Differences
- Personality and Social Psychology Bulletin
- Review of General Psychology
- Social Cognition
- Social Psychology
- Social Psychology Quarterly

2007 Human Behavior and Evolution Society – *Postdoctoral Award judge*

SERVICE – University, School, and Department

2009-Aug - **Singapore Management University** Singapore
 Institutional Review Board - *Deputy Chair*

2009 - School of Social Sciences
Admissions interviewer

2009 *Admissions strategy committee*
2008 - *Contract renewal committees*

University of Texas at Austin Austin, TX
Department of Psychology
2006 *Merit review committee*

SERVICE – Conference organization

2005-June **Human Behavior and Evolution Society 2005 Conference** Austin, TX
Co-organizer of 5-day conference

2004-Jan **SPSP 2004 Evolutionary Preconference** Austin, TX
Co-organizer of 1-day conference

SERVICE – Graduate dissertation and thesis committees

University of Texas at Austin Austin, TX
PhD candidate Lisa Steffek
PhD, 2009 Kristina Durante (committee chair)
PhD, 2009 Diana Fleischman
PhD, 2007 Sean Conlan
PhD, 2007 Joongwan Jeon
PhD, 2006 Sarah Hill
PhD, 2005 Joshua Duntley

MA, 2009 Patrick Kerr - University of Canterbury Christchurch, NZ
MA, 2007 Luke Barisic - Deakin University Melbourne, AU

SERVICE – Graduate student mentoring as primary advisor

University of Texas at Austin Austin, TX
2006 - 2008 Yla Tausczik
2006 - 2007 Katherine Aumer-Ryan
2005 - 2009 Meg Cason
2004 - 2009 Kristina Durante
2004 Russell Jackson

SERVICE – Undergraduate honors thesis advisement

University of Texas at Austin Austin, TX
2008-2009 Stephanie Cantu
2007 Samantha John
2006-2007 Jennifer Pollack
2006 Joanna Casas, David Dubin, Lily Patel
2005-2006 Jeffrey Lerew
2004 Christina Chou
2003-2004 April R. Smith

SERVICE – Undergraduate advisement

University of Texas at Austin Austin, TX
2008 Alexandra Fu (Plan II honors program)

SERVICE – Invited talks to students

	University of Texas at Austin	Austin, TX
01/24/08	Asian Business Students Association	
02/06/07	Women in Psychology	
11/29/06	Texas Student Psychological Association	
11/21/06	Texas Interdisciplinary Plan – Critical Thinking class	
11/04/06	University of Texas Launch workshop	
10/31/06	Department of Germanic Studies – Aspects of Love in the Middle Ages class	
10/24/06	Gamma Beta Phi honors service organization	
02/22/06	Psi Chi National Honor Society	
10/05/04	Texas Student Psychological Association	
03/24/04	Texas Student Psychological Association	
10/14/03	National Communication Association graduate panel	

STUDENT PLACEMENT – Known placement of students & RAs who received rec letters

Axel Allen	MA, international policy - Monterey Institute of International Studies
Drew Bailey	PhD, developmental psychology - University of Missouri
Stephanie Cantu	PhD, social psychology – University of Minnesota
Christina Chou	MFT - University of Connecticut
Wendy Contreras	MA, counseling psychology - University of Texas at San Antonio
David Dubin	PhD, industrial/organizational psychology - University of Houston
Brian Dubois	Internship, Federal Bureau of Investigations
Jan Dulay	MS, physical therapy - Texas Women's University
Taher Gulamhusein	MD - University of Texas Southwestern
Rose Halterman	PhD, cognitive psychology - University of Iowa
Hilary Hancock	MA, general psychology – New York University
Kaytee Hoverson	MNps, masters in non-profit studies - Arizona State University
Colette Laquey	MD - University of Texas Medical Branch
Nick Marston	MD - University of Minnesota
Paul Miglin	PhD, human development and family science - Ohio State University
Julie Offerman	JD, Texas Tech University
Derek Pasisz	MA, psychology - California State University, Sacramento
	PhD, developmental psychology - Florida State University
Lily Patel	PhD, social psychology - Northern Illinois University
Jen Pollack	PhD, counseling psychology - Texas Tech University
April Smith	PhD, clinical psychology - Florida State University
Charles Stricklan	MA, counseling psychology - Northern Arizona University
	PsyD - Argosy University
Hayley Stulmaker	MA, counseling psychology - Texas Women's University
Dan Travelle	DDS - University of Southern California
Yuriy Ustinov	PhD, clinical psychology - University of Alabama
Casey Wolfington	PsyD - University of Denver
Jamie Yee	OD (optometry) - University of Houston
Adriana Zolezzi	MA, counseling - New York University

MEDIA – Television appearances

(2009). *The science of love* – Channel NewsAsia Prime Time Morning. Produced by MediaCorp, Singapore.

(2008). *Explore the science of love* – news feature. Produced by KXAN, Austin, TX.

(2006). *Mental engineering*, episodes 809 & 810.

(2005). *The sex files: Dirty jokes*. Produced by the Discovery Channel Canada.

(2002). *The science of seduction*. Produced by the BBC.

EDUCATION – Non-degree coursework

1996 - 1997	University of Illinois College of Arts and Sciences: <i>Part-time student, psychology</i>	Champaign, IL
1994 - 1996	Northwestern University University College: <i>Part-time student, psychology</i>	Chicago, IL
1991 - 1992	Northwestern University College of Arts and Sciences: <i>PhD coursework in Finance</i>	Evanston, IL

RESEARCH EXPERIENCE (pre-PhD program)

1/97 - 8/98	Northwestern University <i>Independent research with Dr. J. Michael Bailey</i> <ul style="list-style-type: none">• Designed and implemented study on economics of mate selection preferences	Evanston, IL
1/97 - 6/97	<i>Research Assistant to Dr. Galen Bodenhausen</i> <ul style="list-style-type: none">• Assisted with research investigating the effects of motivation and cognitive load on stereotype change, and research on ingroup favoring versus outgroup derogation	
1/97 - 6/97	<i>Research Assistant to Dr. Jeffrey Sherman</i> <ul style="list-style-type: none">• Assisted with research examining the effects of cognitive load during encoding and recognition on the processing of stereotype consistent and inconsistent information	
6/97 - 7/98	University of Illinois <i>Research Assistant to Prof. David Budescu</i> <ul style="list-style-type: none">• Assembled and copyedited the following book:• Budescu, D.V., Erev, I., & Zwick, R. (Eds.). (1999). <i>Games and Human Behavior: Essays in Honor of Amnon Rapoport</i>. Mahwah, NJ: Earlbaum.	Champagne, IL

PROFESSIONAL EXPERIENCE (pre-psychology)

8/92 - 11/96	Richards & Tierney, Inc. <i>Manager of Performance Attribution</i> <ul style="list-style-type: none">• Provided client service to General Electric and other pension funds• Analyzed performance of institutional money managers• Analyzed risk and style of domestic and international equity portfolios• Performed quantitative manager searches for various pension funds• Analyzed completeness funds that manage domestic equity misfit risk	Chicago, IL
6/91 - 8/92	Kellogg Computer Services, Northwestern University <i>Consultant</i> <ul style="list-style-type: none">• Developed interactive access software for Citicorp financial databases• Wrote <i>The Researcher's Guide to Financial Databases</i> at Kellogg - documentation for using Center for Research in Security Prices (CRSP), Compustat, and Citicorp financial databases at the Kellogg Graduate School of Management (used for empirical research in the business school)• Trained and provided user support for the above UNIX based, FORTRAN access databases	Evanston, IL
10/89 - 7/90	O'Connor & Associates <i>Foreign Exchange Options Trading</i>	Chicago, IL

- Completed two extensive options courses (top 10% in each)
- Assisted in foreign exchange options marketmaking and risk management in the interbank market, Chicago Mercantile Exchange, and Philadelphia Stock Exchange
- Developed delta/gamma/vega spreadsheets for options trading/risk management

8/88 - 10/89

Andersen Consulting, Arthur Andersen & Co.

Chicago, IL

Experienced Staff Consultant

- Completed three rigorous training schools (computers, business, & systems) at company's international training site in St. Charles, IL
- Coded, tested, and documented software for Sprint and federal government telecommunications project
- Executed and maintained systems test cycle during systems test phase of revenue information system project for United Airlines

OTHER

- GMAT: 710 (99%)
- GRE: 640 Verbal (90%), 760 Quant (92%), 770 Analytical (96%), 720 Psych (96%)
- Expertise in many computer languages and applications, including SPSS, Superlab, Excel, Visual Basic, Word, Powerpoint, Illustrator, FORTRAN
- Fluent in conversational Chinese (Mandarin), proficient in French